



Your Key to Cloud Data Protection

PRESS RELEASE

Cloud data protection for Swiss companies

## **eperi and t2b announce collaboration for cloud data protection solutions on the Swiss market**

**Pfungstadt, Germany. 19 June 2019** – Eperi, the specialist in cloud data protection solutions, is expanding its footprint in Switzerland by partnering with t2b, a consulting firm focused on integration architecture. Customers of t2b can now use their economical and flexible cloud services more securely with eperi Gateway, a proxy-based encryption gateway.

For many companies, the ability to store and process sensitive corporate data in the public cloud is still a long way off due to multiple security risks. But with the cloud data protection solutions from the German provider eperi GmbH, companies can store sensitive data with no hesitation. “We’re seeing more and more value-added resellers like the Swiss firm t2b contacting us,” explains Elmar Eperiesi-Beck, CEO and founder of eperi. “Cloud services are now an integral part of modern IT architectures. But the data must be adequately protected, especially as companies no longer have exclusive control over their critical information.”

### **Demand on Swiss market for secure cloud solutions**

As t2b focuses on architecture consulting, it recognized early on from discussions with customers that using a security solution like eperi Gateway is essential when migrating data to the cloud. “It’s completely normal for our customers protect data on their laptops with encryption,” says Patrick Toenz, CEO of t2b. “And when they use the cloud, they rightly expect the same level of security. The eperi Gateway is unique on the market and performed really impressively in our extensive internal tests. We’re looking forward to working with eperi.”

t2b is a consulting firm specialized in the core areas of enterprise, data and integration architecture. Its customers are mostly large enterprises in the pharma and insurance industries as well as the public sector. Its focus is increasingly on architecture consulting for cloud projects. Strict legal requirements and compliance guidelines used to be a stumbling block here, but eperi’s modern security solution overcomes these issues.

The company is the third partner on the Swiss market to offer the eperi Gateway to customers following similar agreements with Eduti and UMB.

## **Uninterrupted control over sensitive data with eperi Gateway**

The eperi Gateway is an encryption gateway that acts as a proxy-based solution between end users and the cloud. It encrypts sensitive corporate data before it leaves the company to be stored and processed in cloud applications like Office 365 and Salesforce. Customers have full control over the entire encryption process and can keep their access permissions centralized. “Companies should choose a state-of-the-art encryption solution that is independent of the application to be protected so that third parties – which include administrators in datacenters and at cloud providers – never have access to unencrypted data,” warns Elmar Eperiesi-Beck.

“It’s naturally important to our customers that the encryption solution is secure but also easy to implement,” adds Patrick Toenz. “With eperi, we’re quite proud to have found a pragmatic, efficient and secure solution for our customers.” The eperi Gateway maintains usability and users often don’t even notice that they are working with an encryption gateway.

### **About eperi**

eperi GmbH is a leading provider of cloud data protection solutions, and has 15 years of experience in the field of data encryption for web and SaaS applications. These solutions enable internal and external data protection and compliance requirements to be enforced at a centralized location, and ensuring that customers as cloud users are given sole control of all data protection processes. [www.eperi.com](http://www.eperi.com)

### **About t2b**

With 15 years experience in IT and an excellent track record of successful IS projects, Patrick Toenz founded t2b in December 2000. t2b is growing slowly, but steadily in a completely self-financed way. By now, t2b is one of the big integration architecture consulting companies, 20 senior consultants providing knowhow in the area of Integration Competence Center (ICC) organizations and processes but also in the technical areas related to SOA, EAI, MDM and Mobile.

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